

Tencent Holdings Ltd.

Asia Satellite*

Recommended since 01.04.2021

04.07.2022



Country HK	Market capitalization (bn) HKD 3429,7	Perf. since reco. (%)
Sector Communication Services	Free float 62,5%	Tencent Holding -45,3
Factset 700-HK	Closing price HKD 347,00	Sector -22,6
ISIN KYG875721634	ESG Risk score* 23,0 Medium risk	

Profile
Tencent is a Chinese online giant with one of the world's largest online communities. Key services include communication and social media (WeChat and QQ), gaming, content (news, videos, music, manga and literature), services (e-mail, app store, mobile security), cloud services and financial services (Tenpay). Tencent's services are broken down into three segments: Value-added services or VAS (online gaming and social networking), online advertising and everything else (payment services, cloud services and other business services). Tencent has a monthly active user base of around 600m people on QQ and more than 1.2bn on WeChat.

Strengths/opportunities

- Diversified portfolio of services and high capacity for innovation.
- Monopoly and/or dominant position in a number of segments.
- Strategic investments in content, the cloud and FinTech.

Weaknesses/threats

- Anti-monopoly legislation and government regulations could affect Tencent's profitability.
- Fierce competition (Alibaba, Sony, ByteDance, NetEase) with a negative impact on margins.

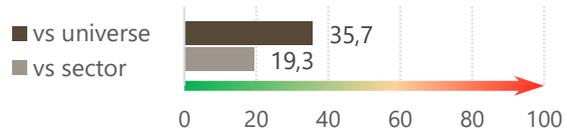
Investment case

- Tencent is at the heart of the internet, enjoying some of the most powerful network effects of any company in the world. The group runs various high free cash flow businesses and has substantial opportunities for growth both in China and worldwide. Tencent stands out for its ability to monetise an ecosystem based around fast-growing businesses and investments: video games, subscription music and video services, e-commerce, mobile payments and online advertising.
- Tencent's flagship product is WeChat, a unique mobile app that plays a vital role in consumers' day-to-day lives. WeChat is used for everything in China: from messaging to paying bills, it includes all kinds of functionality that makes it both a must-have product and a highly valuable source of user data.
- In online advertising (c.15% of 2021 revenue), Tencent is well placed to generate long-term revenue with WeChat: this largely unmonetised asset is ideally positioned to capitalise on an advertising rebound in 2023. Another major growth driver is video games (c.33% of revenue), with the group offering a very wide range of popular games. Global growth in mobile gaming is set to average 15% a year over the period 2020-2024 – a rate Tencent is set to top.
- The group is also well placed to monetise its user base over the long term via FinTech and business services (c.27% of revenue).

Valuation

The share is trading at high ratios (P/E: 24x for 2022e and 20x for 2023e), which we consider reasonable given the company's strong growth (with EPS growth set to average 15% a year over the period 2022-2024) and lower risk than its peers.

ESG risk vs. universe & sector (percentile)*



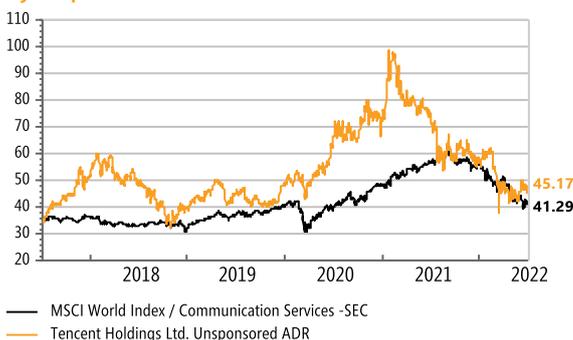
USD	12/2021	2022e	2023e
Sales revenue (mio)	86 849	87 272	99 646
Sales growth	24,4%	0,5%	14,2%
EBIT adjusted (mio)	17 909	22 491	26 427
% of sales	20,6%	25,8%	26,5%
Net income (mio)	34 860	17 752	21 762
Net income growth	50,5%	-49,1%	22,6%
FCF/Sales	203,4%	168,2%	197,8%
Net debt/Ebitda	0,3x	-0,1x	-0,4x
Dividend yield	0,5%	0,4%	0,4%
PE	16,1x	24,3x	20,0x
P/BV	3,3x	3,1x	2,7x

Factset estimates

ESG - risks and key points

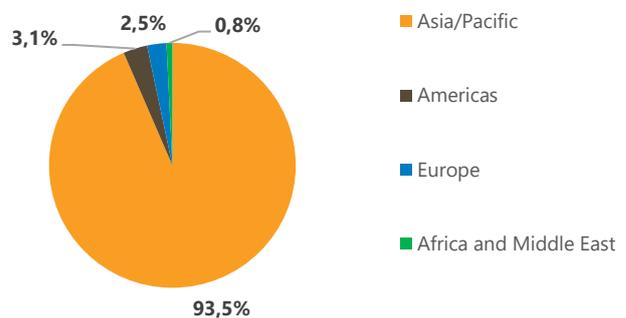
- Ranked medium risk due to its use of personally identifiable information (PII).
- Tencent remains exposed to antitrust investigations by Chinese regulators (anti-competitive practices, compliance with legislation governing online behaviours and its Variable Interest Entity structure).
- Strict supervision of FinTech sector risks and cooperation with financial institutions in this area.

5-year performance vs sector



Source: FactSet

Sales breakdown - 12/2021



*: see overleaf

Source: Factset, Sustainalytics

Glossary

Satellite

From 2015, B&Cie separates its investment recommendations into Core Holdings (higher organic growth potential, high free cash flow, ROCE in excess of the cost of capital and balance sheet efficiency throughout the cycle) and Satellite Recommendations, which do not meet the above criteria but are likely to outperform in the short-to-medium term.

ESG Risk Score

At B&Cie, we take particular care to ensure that the companies in which we recommend investing are sustainable. Accordingly, our selection process takes account of risks relating to environmental, social and governance (ESG) issues. This approach is underpinned by research from Sustainalytics, the global leader in ESG and corporate governance analysis, whose methodology aims to identify major controversies and risks and assess a company's ESG risks relative to both its sector and the investment universe as a whole. The corresponding score is expressed as a percentile: the lower the overall risk score, the lower the risk within the investment universe.

b-Digital, b-Transition & b-Well

Over and above the conventional geographical and sectoral approaches to asset management, at B&Cie we believe the world of tomorrow is being shaped by structural trends. We have identified three main megatrends: ongoing digital globalisation of the economy; economic transition, particularly in the energy sector; and the quest for wellness. We believe selecting and investing in companies that play an active role in these transformations should lead to more resilient portfolios that generate higher long-term returns. Our investment recommendations in the digital globalisation space are labelled "b-Digital", those in the economic transition space "b-Transition" and those in the wellness space "b-Well". A given recommendation may fall under more than one theme, in which case it will carry the relevant matching labels.

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